

PUTNAM COUNTY EXECUTIVE MARYELLEN ODELL

CHAIRWOMAN GINNY NACERINO
AND LEGISLATURE



SAVE THE
DATE

THURSDAY

October 6, 2016

Market Place
5:30 P.M.

Presentation
7:00 P.M.



PUTNAM COUNTY
GOLF COURSE
187 HILL STREET
MAHOPAC, NY

Cordially invite you to attend: **2017**  **PUTNAM COUNTY
BUDGET ADDRESS**
LITE FARE & REFRESHMENTS WILL BE SERVED FOLLOWING THE PRESENTATION

Budget & Finance Committee Meeting Of The Putnam County Legislature

- Agenda
- Call To Order
- Pledge of Allegiance
- Legislative Prayer
- Roll Call
- Budget 2017 Presentation By County
Executive MaryEllen Odell
- Adjournment

Budget & Finance Committee Meeting Of The Putnam County Legislature

- Call To Order

Ginny Nacerino, Chairwoman

Putnam County Legislature

Budget & Finance Committee Meeting Of The Putnam County Legislature

- Color Guard

*Putnam County Sheriff's Department
Civil Air Patrol*



First Sergeant Paul Boscia
Putnam County Sheriff's Department

Budget & Finance Committee Meeting Of The Putnam County Legislature

- Ple



Budget & Finance Committee Meeting Of The Putnam County Legislature

- Legislative Prayer

Budget & Finance Committee Meeting Of The Putnam County Legislature

Roll Call

Ginny Nacerino, Chairwoman
District 4

Barbara J. Scuccimarra
District 1

Roger S. Gross
District 6

William J. Gouldman
District 2

Joseph F. Castellano, *Deputy Chair*
District 7

Toni E. Addonizio
District 3

Dini LoBue
District 8

Carl L. Albano
District 5

Kevin Wright
District 9

2017 Putnam County NY Budget Presentation



Bruce J Walker
Deputy County Executive

2017 Putnam County NY Budget Presentation



MaryEllen Odell

County Executive

Bruce J Walker

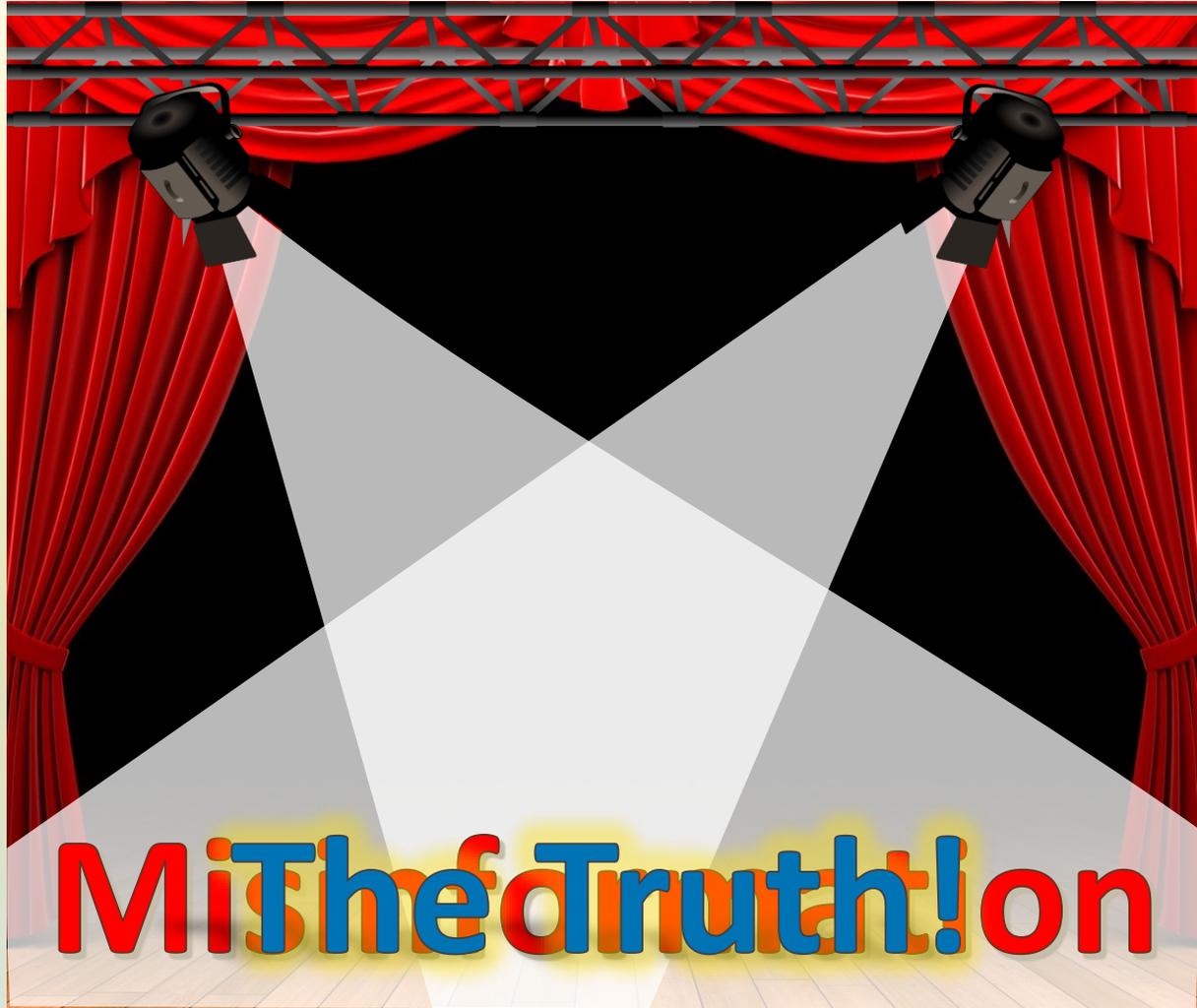
Deputy County Executive

It's not about perfect. It's about effort. And when you bring that effort every single day, that's where transformation happens. That's how change occurs.

Jillian Michaels



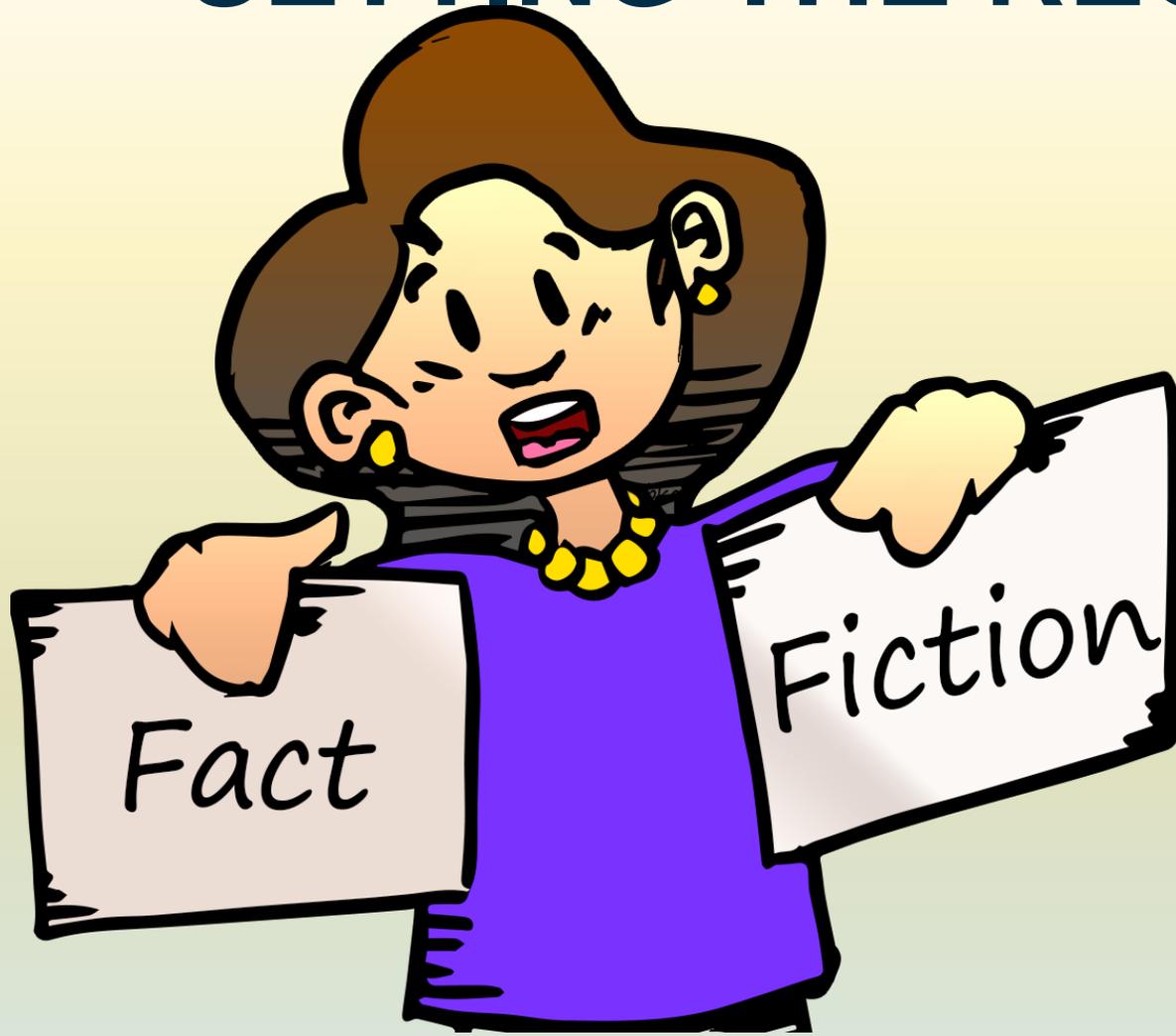
SETTING THE RECORD STRAIGHT



Before we begin this presentation, we believe that it is important to set the record straight and correct the misinformation regarding County Fiscal Policies.



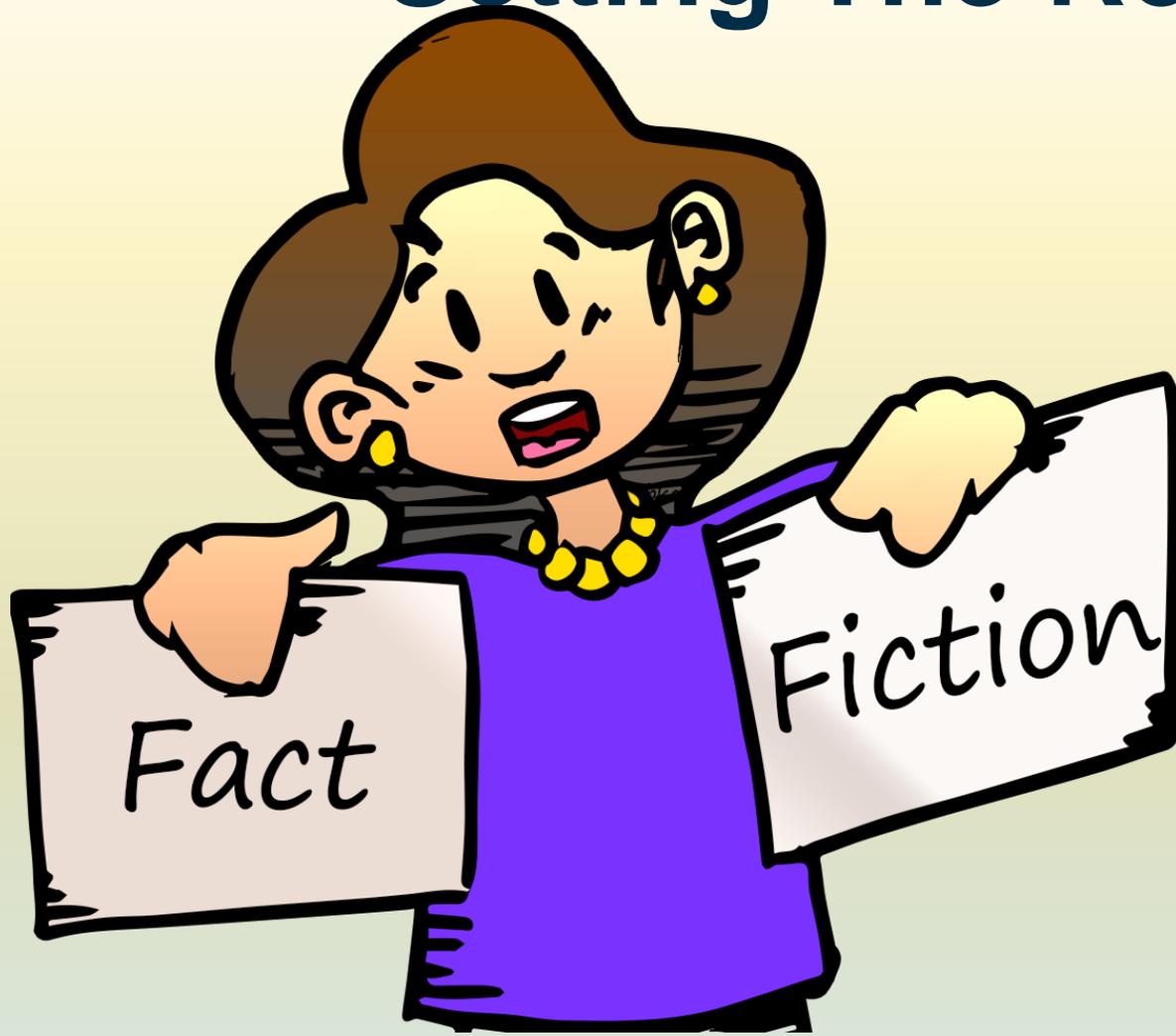
SETTING THE RECORD STRAIGHT



It is important that the 2017 County Budget be analyzed and debated using factual information, not opinion.



Setting The Record Straight



**We are all entitled
to our own
opinions
but we are not
entitled to our own
FACTS!!**



SETTING THE RECORD STRAIGHT

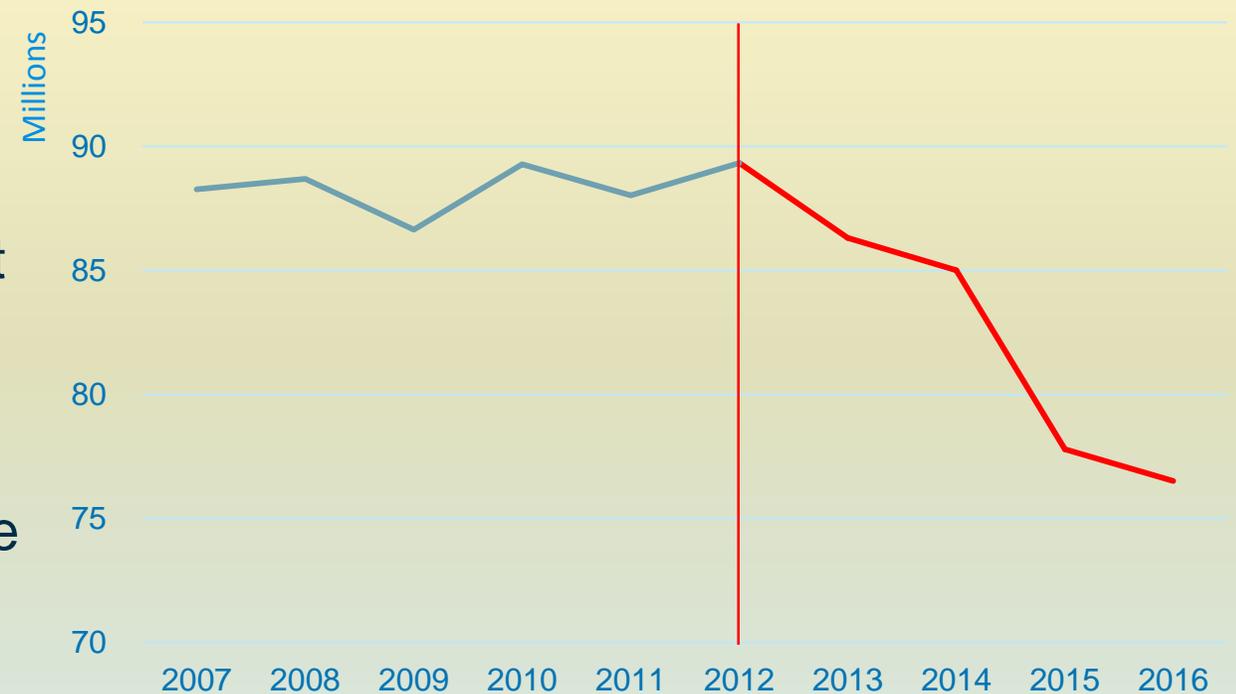
Misleading Opinion # 1

County Bonding is Out of Control

THE FACTS

- Including the investments made at the Putnam County Golf Course and the Tilly Foster Farm & Educational Institute, the total Putnam County Long Term Outstanding Debt has **DECREASED** 15% from \$88.3 Million in 2007 to \$76.5 Million in 2016
- **In fact** just during our Administration alone we saw a **Decrease** of **13%**

Total Long Term Outstanding Debt



SETTING THE RECORD STRAIGHT

Misleading Opinion # 1

County Bonding is Out of Control

THE FACTS

- Moody's Investors Service Inc, an Independent Bond Rating Agency, cited Putnam County's "Low Debt Burden" as a CREDIT STRENGTH in its June 22, 2016 Credit Report of Putnam County
 - O'Connor and Davies, the County Independent Auditors, retained by the Legislature, were directly asked at the Audit & Administration Committee meeting held August 29,

2016 if the County Bonding was responsible: They replied **YES.**



In Fact



- Putnam County continues it's tradition of **SOLID FINANCIAL OPERATIONS**
- For the 5th year in a row, this Administration along with the County Legislature allowed Putnam County to continue its strong bond rating with Moody's granting Putnam County a superior rating of **Aa2**
- This enables us to borrow money at a lower rate, in fact our last issuance was **1.93%**, saving current and future taxpayers significant dollars in avoided **interest costs**



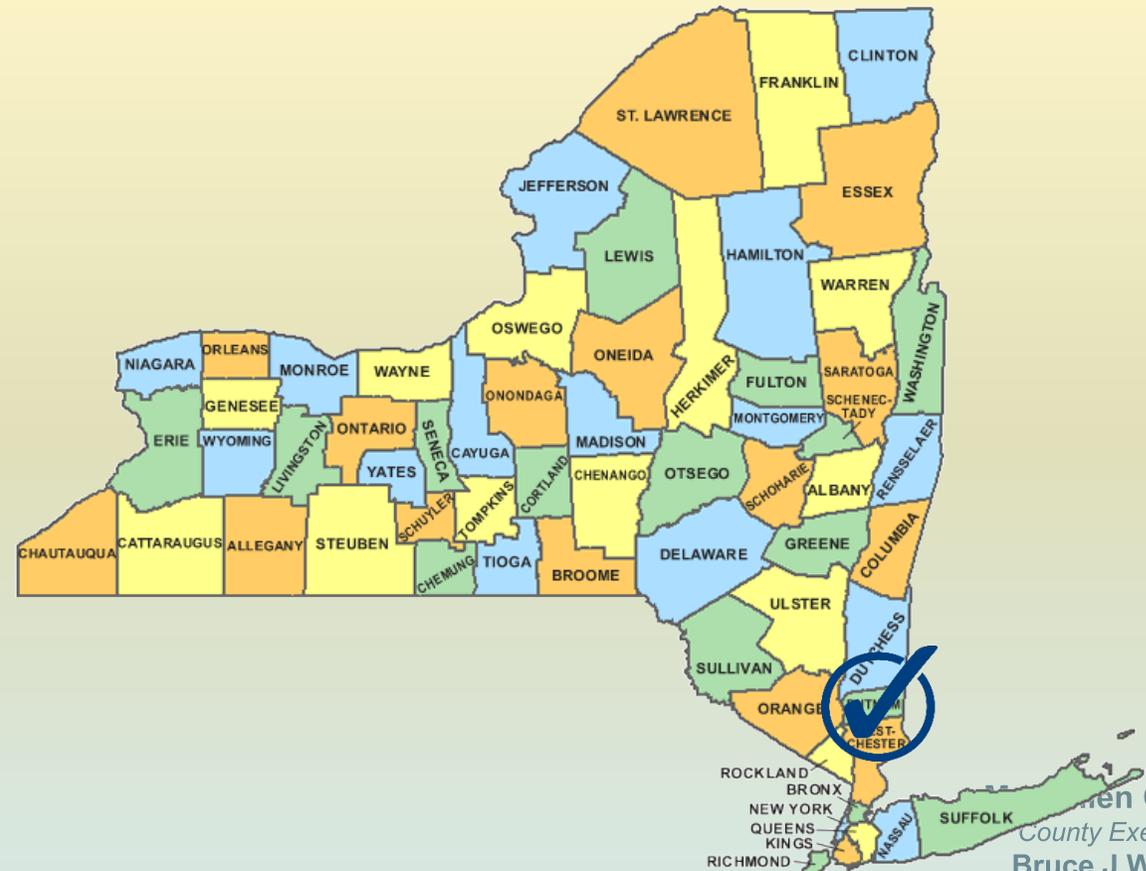
SETTING THE RECORD STRAIGHT

Misleading Opinion # 2

County Government Spending is Out Of Control

THE FACTS

- According to data found on the NYS Comptroller website www.osc.ny.us, Putnam ranked second **LOWEST** in expenditures per capita of **ALL** 57 NYS Counties outside of NYC for the year ended December 31, 2014.



SETTING THE RECORD STRAIGHT

Misleading Opinion # 2

County Government Spending is Out Of Control

THE FACTS

- In 2014 Putnam County Expenditures totaled \$150.1m
- In 2017 the budget we are presenting tonight expends \$153.1m
- This represents a total increase in spending of \$3m (2%) over the three year period 12/31/14 -12/31/17

Less than 1% increase per year!!

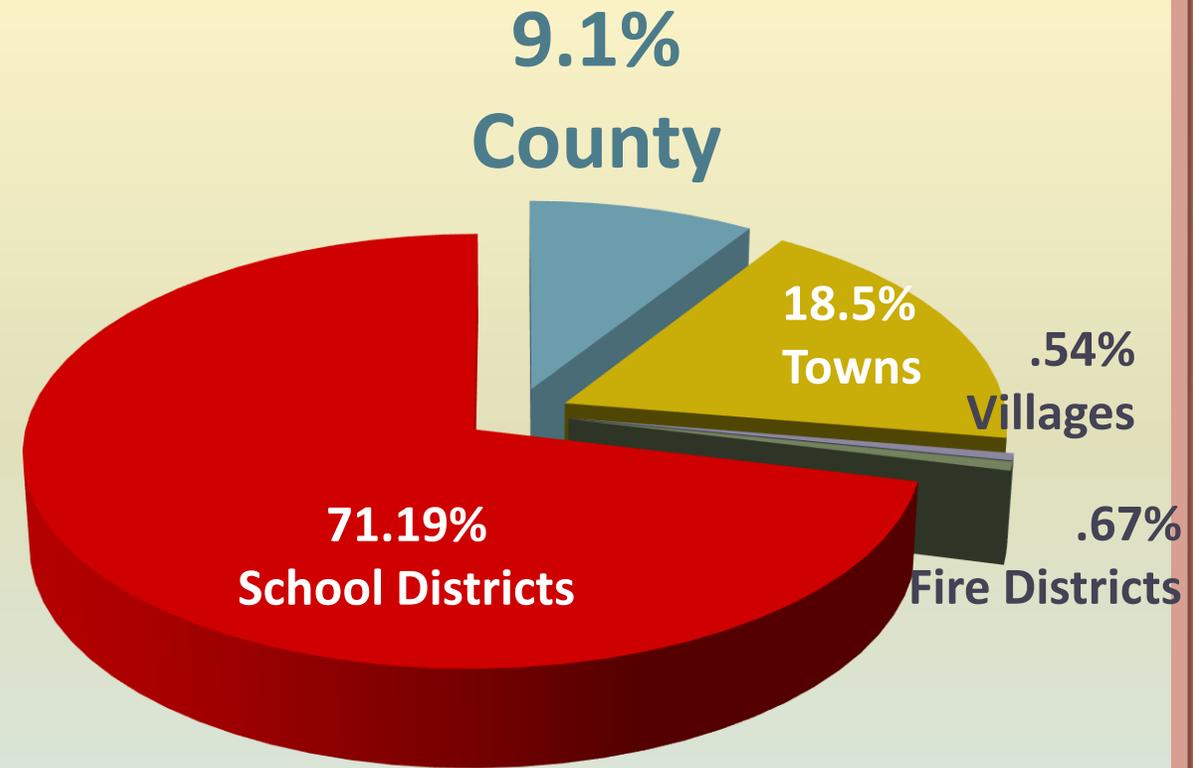


SETTING THE RECORD STRAIGHT

Misleading Opinion # 2

County Government Spending is Out Of Control

- Putnam County's portion of your homeowners tax bill is only **9.1%**
- This 9.1% remains the **LOWEST** County portion of any tax bill in New York State, The NYS average is 21.52%



SETTING THE RECORD STRAIGHT

Misleading Opinion # 3

The “Alleged” Tilly Foster Debacle



Tilly Foster, A Little History

Property was purchased in 2002 for \$3.9m for the purpose of preserving open space. Shortly thereafter, then Deputy County Executive Don Smith chaired a committee that developed *Vision 2010* for Putnam County which included Tilly Foster Farm



Tilly Foster, A Little History

Since that time the property has not been accessible to the public for a variety of reasons, including the facilities that were not usable due to safety concerns, lack of accessibility for persons with disabilities, failing septic systems and lack of adequate water supply



Tilly Foster, A Little History

Since 2002 and up until 2014 the County has spent over \$1m putting Band-Aids on the property and facilities without ever fixing them



Tilly Foster, **The Facts**

Our Administration and the Legislature, upon taking control of the property in 2014, and after holding numerous public meetings and workshops decided to make the investments necessary to make the property usable and accessible to the public.

Coincidentally, these investments are consistent with the ***Vision 2010*** plan that was developed back in 2002



October 6, 2016

MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive

Tilly Foster, **The Facts**



Accordingly, the
Legislature and our
Administration allocated
\$2.4m to facilitate the
revitalization of this
property



Tilly Foster, **The Facts**



A significant portion of this investment (~\$600k) was used to address various code compliance items;

- \$200k in fire protection system
- \$100k for DEP requirements
- \$100k for Department of Health Sanitary Code
- \$100k NYS Energy Code
- \$100k for ADA Federal Standards



Tilly Foster, **The Facts**

Similarly, a significant portion of this investment, \$780k was used to re-establish the necessary utilities to enable the use of the facilities;

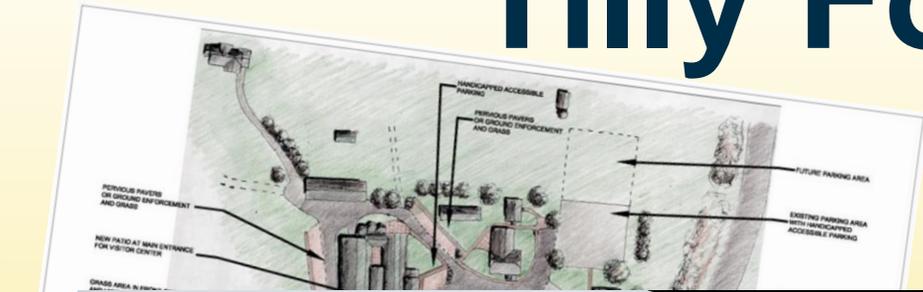
- \$475k septic system
- \$60k power supply
- \$80k water supply
- \$165k site work



Tilly Foster, **The Facts**

The remainder of the investment, \$1m was for hard assets;

- Commercial Teaching Kitchen
- Steel
- Concrete
- Lumber
- Labor, Unions and Local Trades
- HVAC
- Plumbing
- Electric
- Alarm System



October 6, 2016

MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive

Tilly Foster, **The Facts**

Despite assertions to the contrary, our choosing to use the “design/build” method of construction versus hiring an engineer and architect to design everything before we began saved the County taxpayer at least \$500k. And, as a result, we were able to make that investment into the bricks and mortar we witnessed when we kicked off our new partnership with Putnam Westchester BOCES



Tilly Foster Farm & Educational Institute



We are committed to ensure that Tilly Foster remains accessible to the people of Putnam County for educational and recreational opportunities

MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive



2017 Budget Presentation
Office of the County Executive
Putnam County New York

October 6, 2016

Tilly Foster Farm & Educational Institute

The contract with BOCES was to deliver programs. It was **NEVER** proposed or **INTENDED** to be a revenue stream that would pay off the debt of Tilly Foster.

In fact the money is to sustain this program in hopes of supporting other programs for our residents and our children



We are committed to ensure that Tilly Foster remains accessible to the people of Putnam County for educational and recreational opportunities



Tilly Foster Farm & Educational Institute

- The 199 acre Tilly Foster Farm & Educational Institute took the next step in it's heritage by becoming the County's first public institute for career education
- Continuing our tradition of creating partnerships, we worked closely with Putnam Northern Westchester BOCES to bring the first of many programs, The BOCES Culinary Arts classroom, to this facility
- We expect to expand our services and educational opportunities
 - Environmental Science and Veterinary Science Programs
 - Early Intervention & Pre-K
 - Adult Continuing Education
 - Work with private partners such as Cornell Cooperative Extension to bring organic farming practices to the farm



2017 Budget Presentation

Office of the County Executive
Putnam County New York

October 6, 2016

Bruce J Walker
Deputy County Executive

Tilly Foster Farm & Educational Institute

All this while maintaining our farming and agricultural heritage



tion

October 6, 2016

Ken Odell
County Executive
Bruce J Walker
Deputy County Executive

SETTING THE RECORD STRAIGHT

Misleading Opinion # 3

Butterfield Was A Backroom Deal?



Butterfield Project Facts

Misrepresentations Throughout the Process

- **Fact:** The County was **NEVER** paying 50% of the property tax for the **ENTIRE** Butterfield Campus. **In Fact**, the original lease agreement **ALWAYS** referred to our portion to include **ONLY** the space we are occupying, which is **52.0833% of the property tax on the Lahey Pavillion**
- **Fact:** The County was **NEVER** attempting to avoid paying prevailing wages when using taxpayer funds – **In Fact**, we are currently conducting an analysis required by County Resolution #162 of 2012 regarding Project Labor Agreements with our local trade unions
- **Fact:** The County is **NOT** overpaying for the space - **In Fact**, we are paying **HALF** of what the fair market value is.
- **Fact:** The engineering services for the space was properly vetted pursuant to NYS Law and Putnam County's procurement policy



Butterfield Project **Facts**

- Putnam County has a growing senior community – those who helped build this County
- In the past, the County has expended \$11m building three senior centers with the closest to Philipstown being Putnam Valley and designed one for Kent that was never built (\$1m)

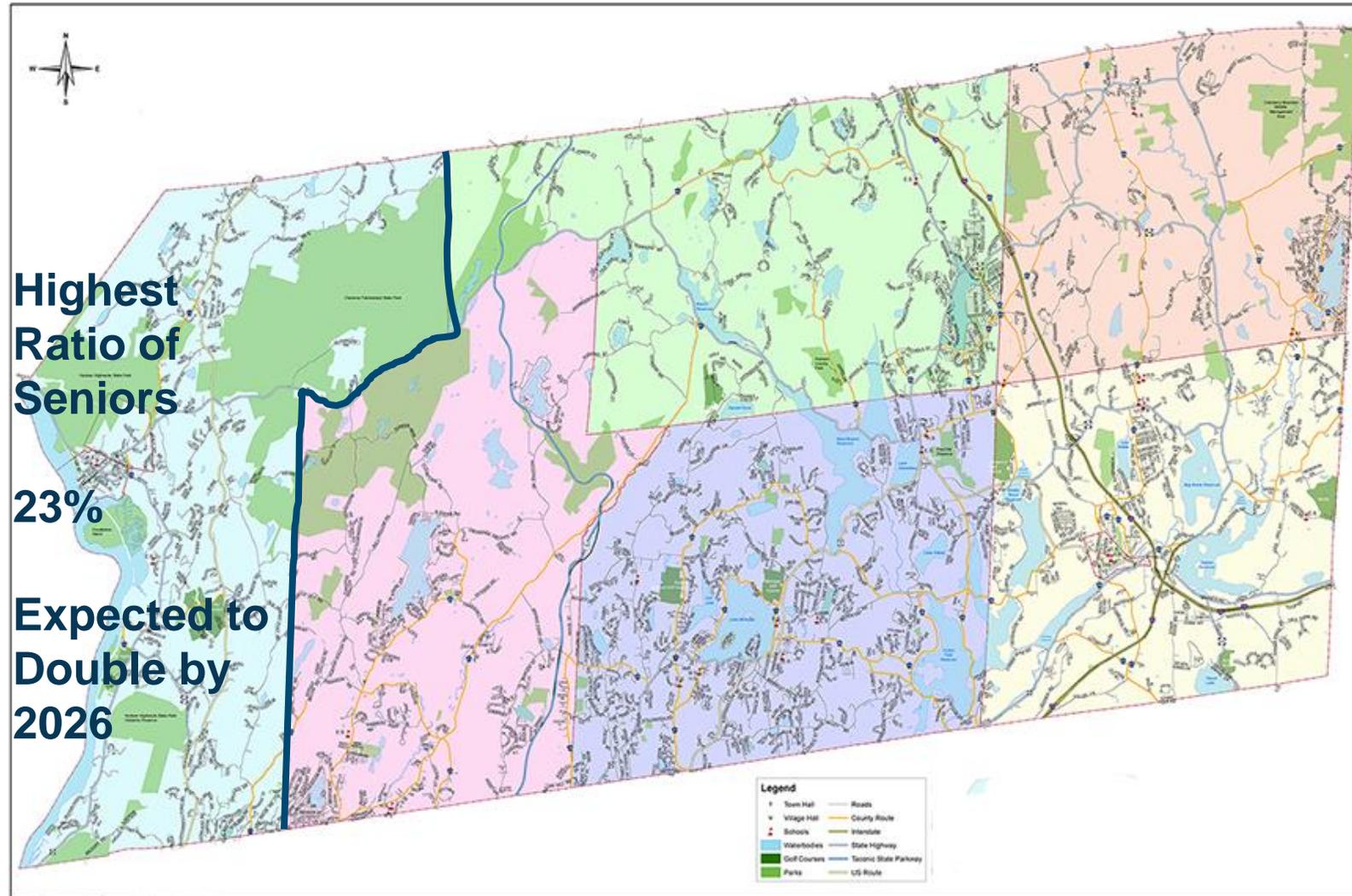
We recognized that our seniors in the western part of the County were underserved and the Administration and the Legislature addressed it

MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive

October 6, 2016



Butterfield Project **Facts**



**Highest
Ratio of
Seniors**

23%

**Expected to
Double by
2026**

- Today Philipstown has the highest percentage of seniors of its overall population ~ 23%
- Senior population in Philipstown is predicted to nearly double over the next 10 years

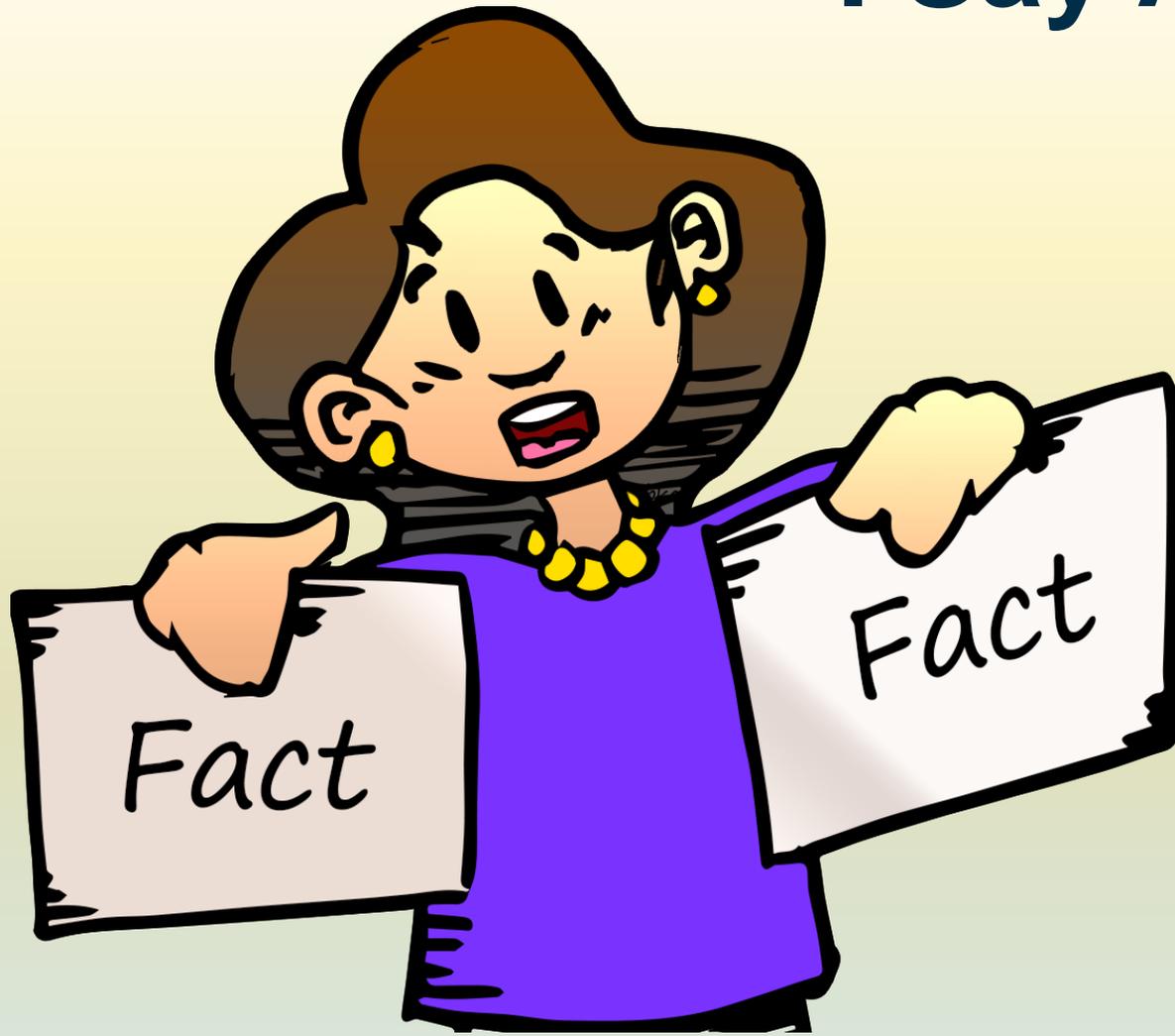
Butterfield Project Facts

Lets Stay Focused

- The Philipstown Senior Friendship Center will provide the following programs and fulfill the mission of the Office of Senior Resources :
 - **Nutrition Programs**
 - **Wellness/Exercise Classes**
 - **Socialization**
 - **Referral Assistance**
 - **Adult Education**



I Say Again



**We are all entitled
to our own
opinions
*but we are not
entitled to our
own FACTS!!***



Putnam County Golf Course



**Premier Golf, Premier Event Destination
and a Solid Financial Investment**



Putnam County Golf Course

We are



ed 2016
S



Putnam County Golf Course

- This year renovations were done to the cart paths & bunkers
- The Ladies Room on the upper level underwent a much needed remodeling



Putnam County Golf Course

- In 2017 \$100,000 of improvements will be paid for by revenue generated from operations
 - Renovate downstairs Ladies Locker Room to accommodate large gatherings and to meet ADA requirements
 - Repair roof
 - Replace 20+ year old air conditioning systems



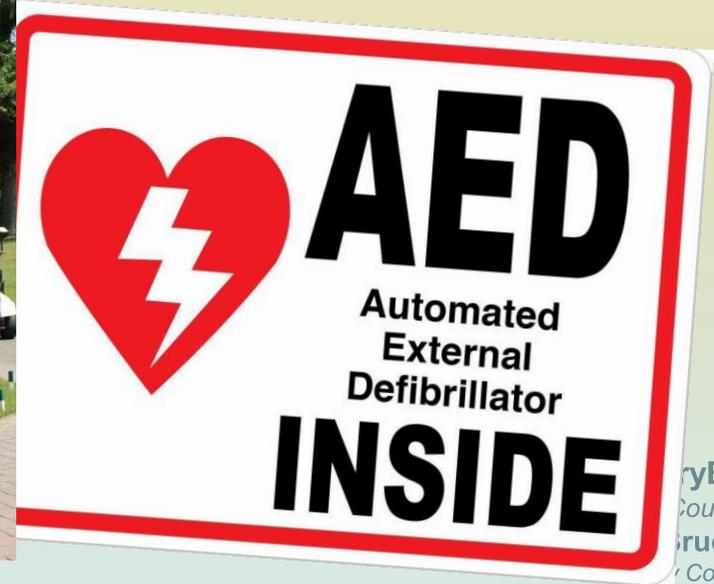
MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive

Putnam County Golf Course

- The Star Stable has been added at the furthest spot from our clubhouse to provide a strategic location for our Automated External Defibrillator (AED)
- In addition to providing emergency services we were able to give golfers a Board of Health approved, ADA compliant permanent bathroom as well as a dedicated snack area



October 6, 2016



Vision

To provide a transparent, effective and honest local government dedicated to meeting the needs of its citizens



Budget Focus

Develop a fiscally responsible budget that provides for the health, safety and quality of life of our residents while not exceeding the tax cap limit of 1 %



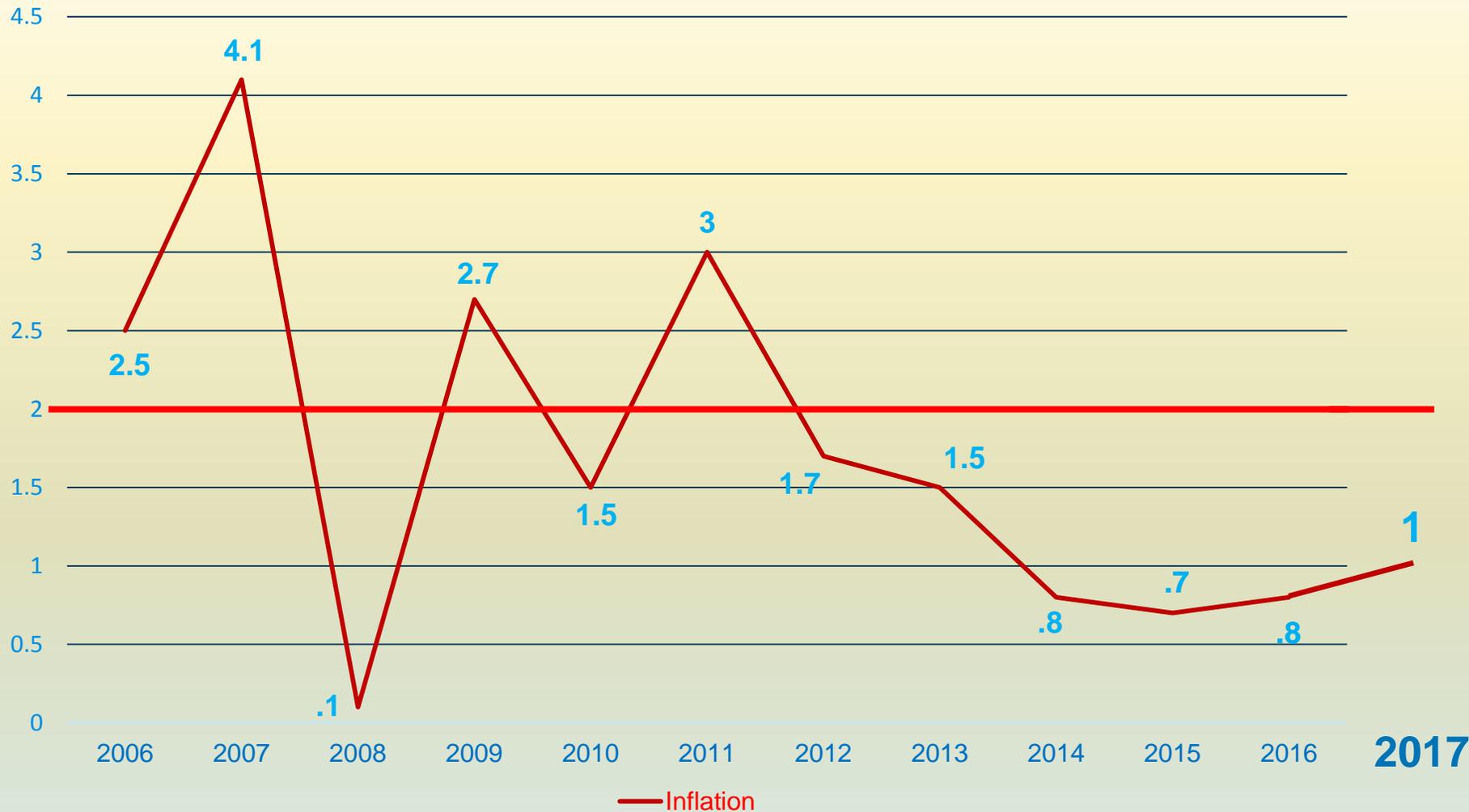
Tax Cap 2017

The NYS Property Tax Cap Law provides that the tax levy increase is capped at 2% or the rate of inflation, whichever is less



Tax Cap 2017

Rate of Inflation

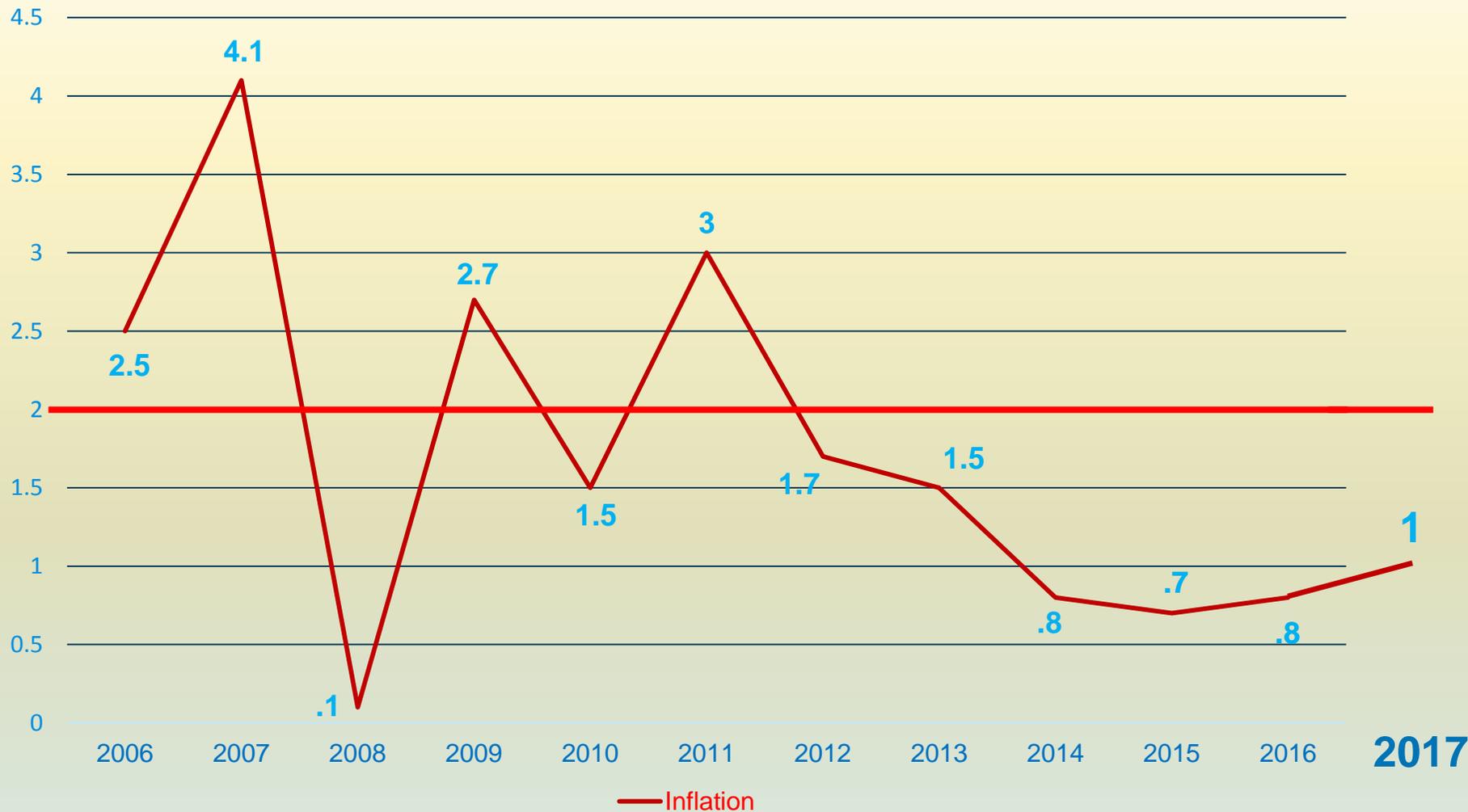


This year the rate of inflation is 1%



Tax Cap 2017

Rate of Inflation



While this is beneficial for all taxpayers it impacts the ability of government to meet the needs of the people



Tax Cap 2017

*Our Administration will continue to strongly support the **tax cap**, as our resources allow, and this budget will meet that commitment.*

For the 5th year in a row, our Administration's budget stays within the tax cap



**Efforts and courage are not
enough without purpose
and direction**

John F Kennedy



Summary of Proposed Budget

- **Proposed 2017 budget – \$153.1m**
 - This is a net increase of \$1.7m over the 2016 adopted budget or a 1.1% spending increase and includes:
 - \$1.2m increase in employee and retiree health insurance costs
 - \$ 1m increase due to step and longevity increases and pending contract negotiations
 - \$730k decrease in NYS Pension Expense due to amortization pay down



Use of the General Fund Surplus

\$12.4m *YE 2015 General Fund Surplus*
– **\$3.6m** *For 2017 Operating Expenses*

This is \$500k less than 2016



Use of the General Fund Surplus

\$12.4m *YE 2015 General Fund Surplus*
– **\$3.6m** *For 2017 Operating Expenses*
+ **\$2.6m** *Anticipated Sales Tax Surplus*
+ **\$2.4m** *Anticipated Expense Savings*

Which is the result of our ***sound fiscal management practices*** of County Department Heads and Employees



Use of the General Fund Surplus

\$12.4m *YE 2015 General Fund Surplus*
– **\$3.6m** *For 2017 Operating Expenses*
+ **\$2.6m** *Anticipated Sales Tax Surplus*
+ **\$2.4m** *Anticipated Expense Savings*
– **\$2.4m** *Pension Pay Off*

\$2.4m will be used to pay off the \$8.5m PENSION DEBT that was incurred in years 2012 & 2013. This was needed to secure our current and future retirees pension after the stock market plunge of '08



Use of the General Fund Surplus

\$12.4m *YE 2015 General Fund Surplus*

– **\$3.6m** *For 2017 Operating Expenses*

\$2.6m *Anticipated Sales Tax Surplus*

\$2.4m *Anticipated Expense Savings*

\$2.4m *Pension Pay Off*

\$11.4m *Estimate remaining, YE 2016*



Pension Amortization History

Amortized 2012	+\$4.0m	\$4.0m	
Amortized 2013	+\$4.5m	\$8.5m	
Principal Paid 2014	-\$352k	\$8.15m	
Principal Paid 2015	-\$1.5m	\$6.6m	
Principal To Be Paid In 2016	-\$3.7m	\$2.9m	<i>Accelerated</i>
Principal To Be Paid In 2017	-\$2.9m	\$0	<i>Accelerated</i>



Pension Amortization History

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Principal To Be Paid In 2016	-\$3.7m	\$2.9m	<i>Accelerated</i>
Principal To Be Paid In 2017	-\$2.9m	\$0	<i>Accelerated</i>

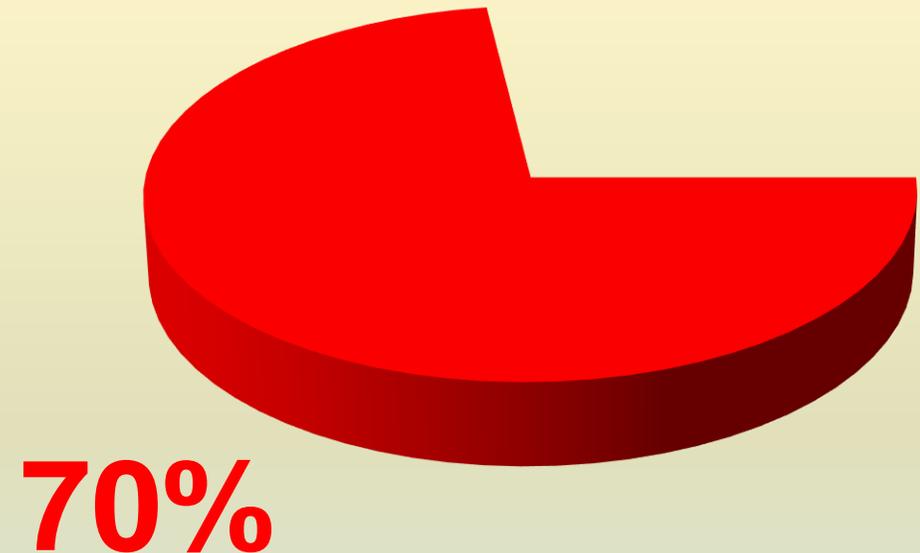
PAID IN FULL
Savings To The Taxpayer

These Accelerated Payments Result in an Interest Cost Savings of \$773k

2017 Budget Expenses

- **Operating Expenses: \$153.1m**
 - State and Federal Mandated Programs
 - **\$106.6m**

2017 Tentative Expenses



■ Mandated



Focusing on **MANDATES**

*Try To Balance A Budget When
You're **\$106.6m** in Debt Before
You Even Start!*

MANDATED costs consume **70%** of the
total budget and **100%** of the tax levy!



Focusing on **MANDATES**

Top Mandated Programs & The Cost To Putnam Taxpayers

Top 14 of More Than 200!

Program	Mandated Costs in 2017 Budget	% of 2017 Budget	Program	Mandated Costs in 2017 Budget	% of 2017 Budget
Dept. of Social Services	\$19,190,046	12.54%	Mental Health	\$ 5,243,882	3.43%
Highway and Facilities	\$11,950,067	7.81%	Sheriff	\$ 5,195,522	3.39%
Jail	\$10,437,864	6.82%	Community Colleges	\$ 3,150,000	2.06%
Medicaid	\$ 9,541,093	6.23%	Probation	\$ 2,389,392	1.56%
Pre-School	\$ 6,805,447	4.45%	Early Intervention	\$ 2,073,954	1.36%
Debt Service	\$ 6,344,657	4.15%	Board of Elections	\$ 1,661,684	1.09%
Health	\$ 5,438,976	3.55%	MTA Programs	\$ 1,509,934	0.99%



Focusing on **MANDATES**

Medicaid remains the single largest line item in the Putnam County Budget

- This year we saw the number of Putnam residents that are Medicaid recipients almost **DOUBLE** from 6,000 to 11,000!
 - *This is due primarily to the “Affordable Health Care Act” which expanded Medicaid coverage*
- Our **\$9.5m** represents the local share. Factoring in NYS and Federal funding, the total cost for Putnam County Medicaid Recipients is **\$118.8m!!**



Focusing on MANDATES

There are more than 200 MANDATED costs

Adult Protective Services
MTA Subsidy
Indigent Defense
Taxes on County Owned Property
WVFF Accountancy
Health Department
MTA Mobility Tax
Mentor
Maintain Roads
Sheriff
District
Traffic Control
Health Educational
A Mandated MS4 Program
Traffic Safety & Measures
County Welfare
Judgements & Claims
Clerk Intervention Pre K
Bridges
Debt Services
Road Subsidy
Highways
Acting
Consumer Affairs
Unemployment Insurance
Planning
OHV
Personnel



Focusing on MANDATES

There are more than 200 MANDATED costs

Adult Protective Services
MTA Subsidy
Indigent Defense
Taxes on County Owned Property
WVFF Accountancy
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Focusing on **MANDATES**

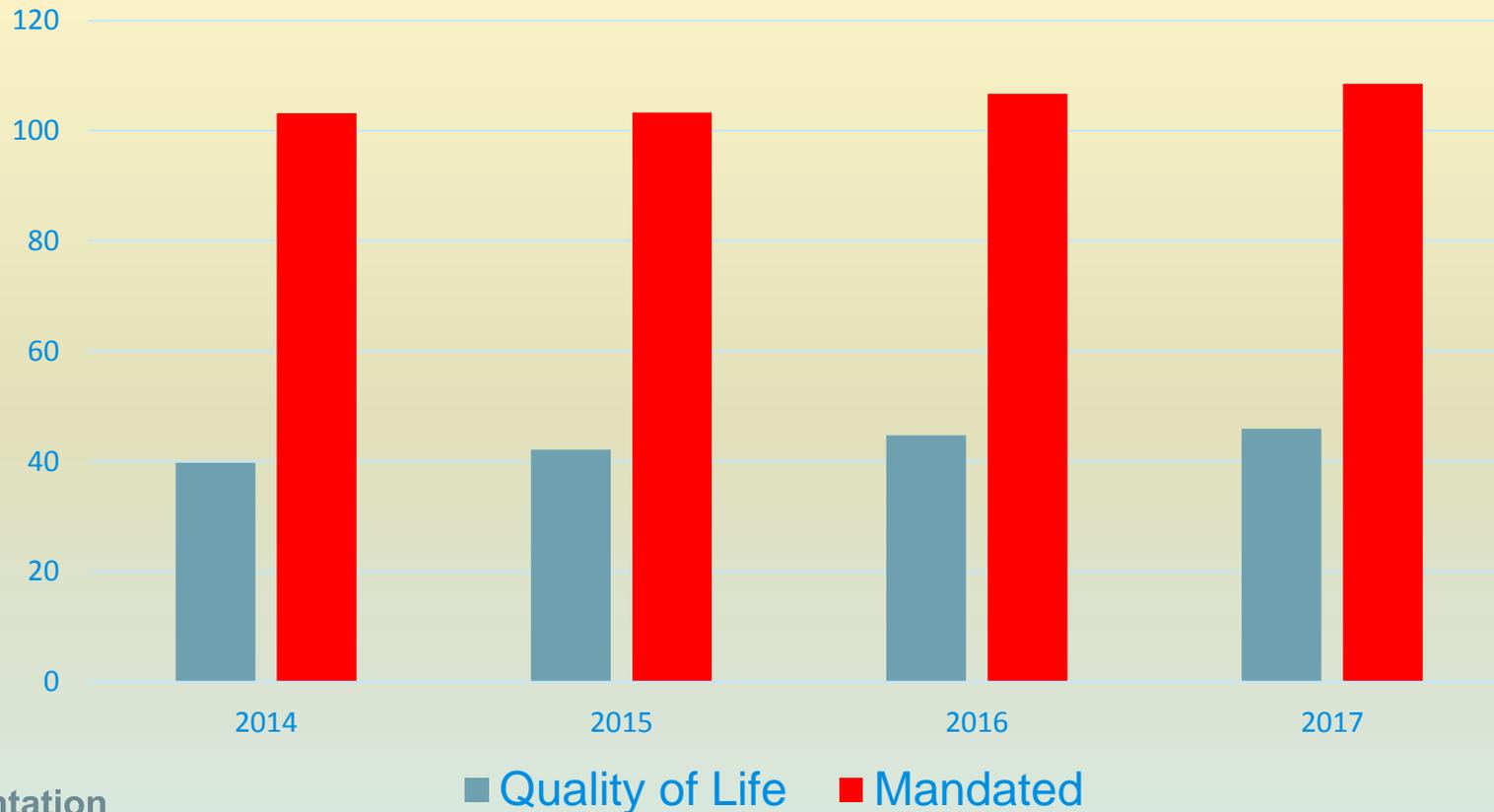
- A **MANDATE** requires Putnam County to strictly adhere to rules set by the State and Federal governments that define the scope, eligibility, frequency of service, and amount of benefits provided to people within our County
- Putnam County has a very limited ability to control the costs of State and Federal **MANDATES**

*It is difficult to deliver Quality of Life services to the taxpayers of Putnam County and deliver **MANDATED** services all while keeping within the **Albany Imposed Tax Cap***



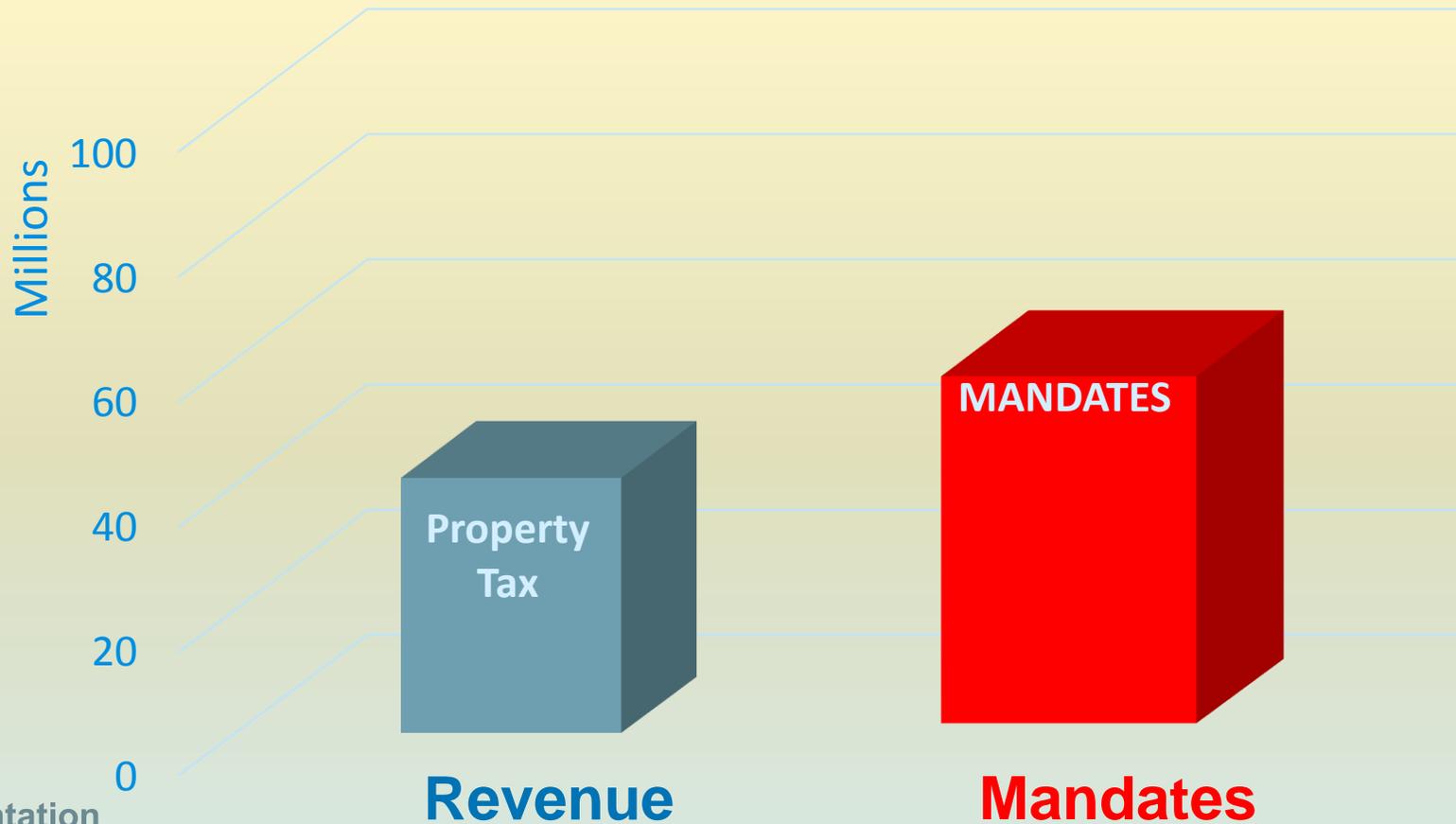
Focusing on **MANDATES**

MANDATED expenses outpace Quality of Life expenses by a greater than 2 to 1 margin!



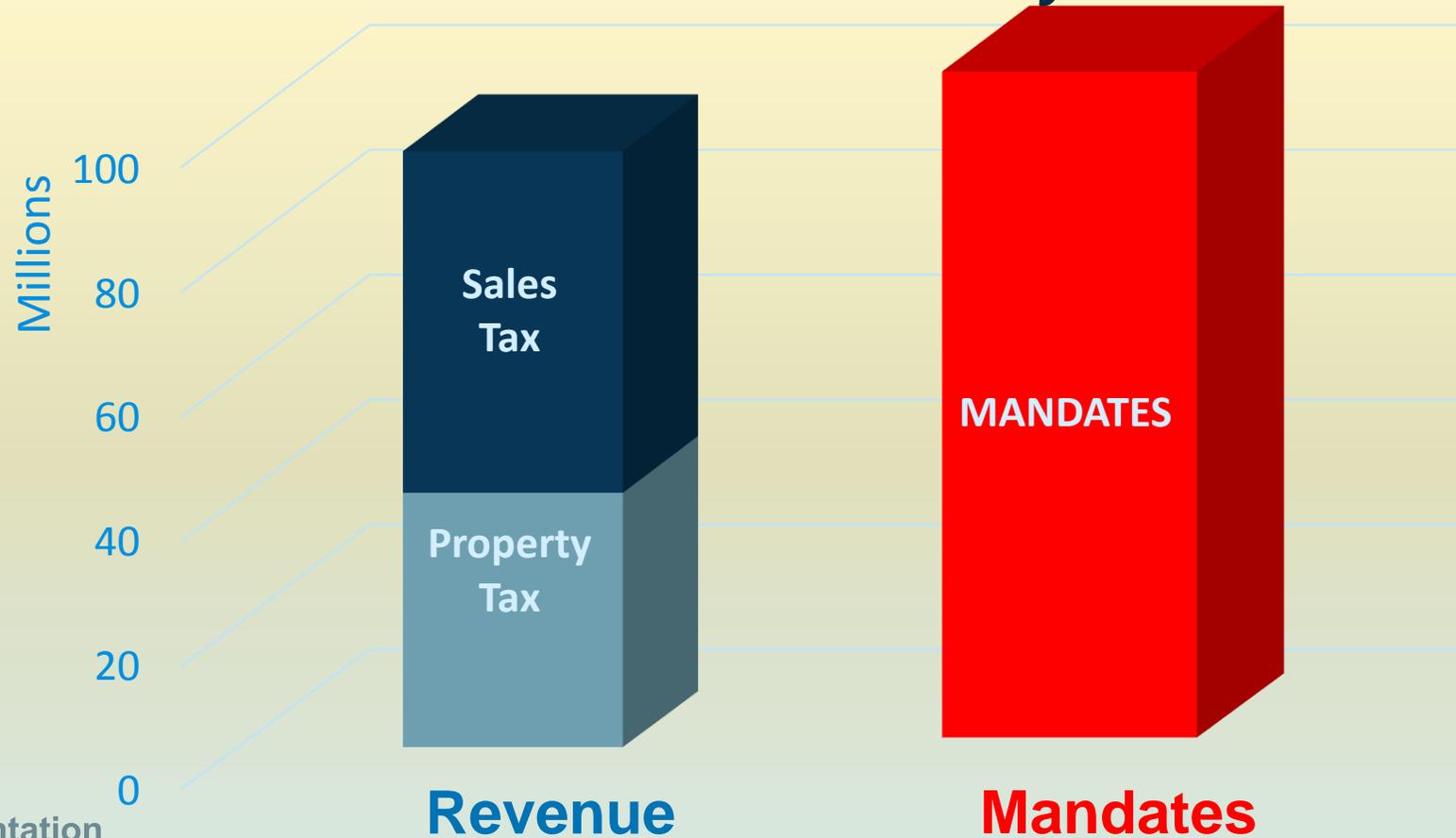
Focusing on **MANDATES**

*In Fact **MANDATED** costs consume the ENTIRE property tax levy*



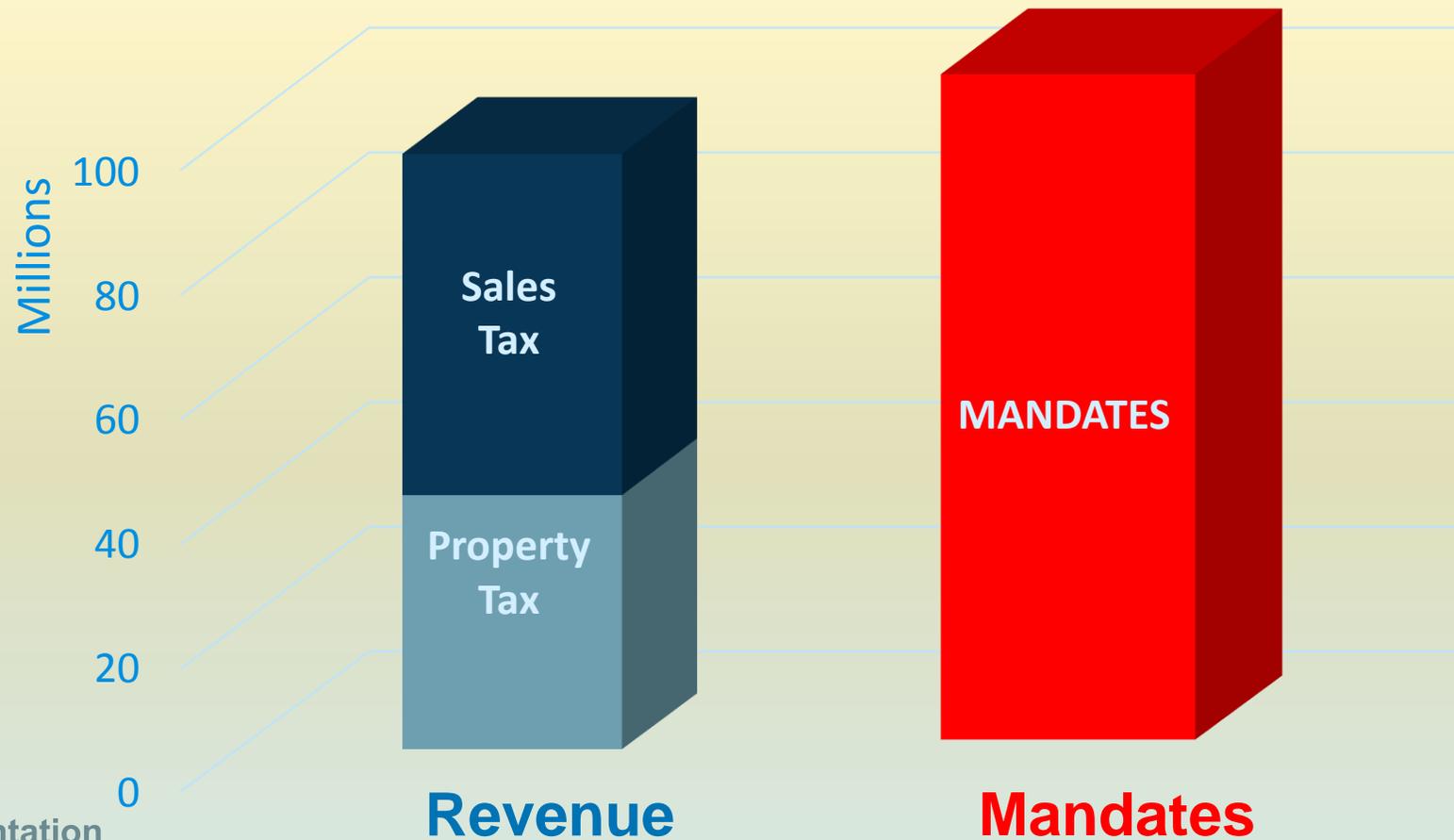
Focusing on **MANDATES**

*In Fact **MANDATED** costs consume the **ENTIRE** property tax levy **AND** the **ENTIRE** Sales Tax Levy **COMBINED!***



Focusing on **MANDATES**

*This means 100% of our tax levy is allocated to **MANDATED costs!***



Retiree Health Insurance



- Health insurance premiums continue to rise at a significantly higher rate than inflation
- The projected **INCREASE** in premiums for 2017 for our active employees and retirees is **\$1.2m**
- Our Personnel Director continues to search for equitable alternatives to alleviate the cost burden for our County taxpayers and our retirees



Retiree Health Insurance



- A group of County employees and other health insurance experts have been working to develop an optional plan for our Medicare eligible retirees who make up 74% of our Putnam County retiree population
- An optional, voluntary plan, focusing on our Medicare eligible retirees, was presented to the Legislature's Personnel Committee in September, 2016
- The Personnel Department will continue to develop this plan and will be sharing its key elements through multiple communications with our retirees over the next 6-8 weeks and our Administration will be working closely with NYSAC

**We Are Optimistic That This Will Be A Win-Win For
Both The Retirees & The County!**



2017 Budget Expenses

- **Operating Expenses: \$153.1m**

- Quality of Life Services

- **\$46.5m**

Some Examples:

- Sheriff Patrols - \$7.3m
- Office For Senior Resources - \$6.2m
- Emergency Services - \$4.5m
- Parks and Recreation - \$3.7m
- Outside Agencies - \$1.5m

2017 Tentative Expenses

30%



■ **Quality of Life Services**



2017 Budget Expenses

- **Operating Expenses: \$153.1m**

- State and Federal Mandated Programs

- **\$106.6m**

- Quality of Life Services

- **\$46.5m**

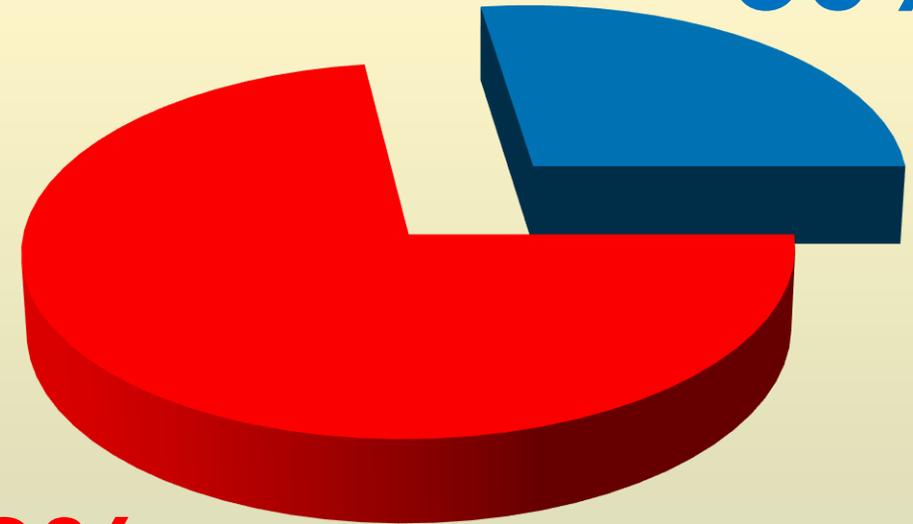
Some Examples:

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- Office For Senior Resources - \$6.2m
- Emergency Services - \$4.5m
- Parks and Recreation - \$3.7m
- Outside Agencies - \$1.5m

2017 Tentative Expenses

30%

70%



■ **Quality of Life Services**

■ **Mandated**



While We Are Faced With The
UNFUNDED MANDATE CHALLENGE
and Rising Operational Costs
We Must Still Balance The Budget

*So how did we
Balance our 2017
Budget?*



**Continuous effort not
strength or intelligence is
the key to unlocking our
potential**

Winston Churchill



Revenue Initiatives – Sales Tax

\$57.4M projected for 2017

- We are \$2.6m ahead for 2016 and we included that amount in the 2017 budget
- We believe that this is a conservative approach in budgeting the County's **LARGEST** revenue source.
 - Sales Tax represents 37% of the overall County Revenue for 2017, and is critical to financial stability of the County.
 - Increased Sales Tax revenue offsets the need for higher Property Taxes, and/or reducing services.



Revenue Initiatives – Sales Tax

- The County's 1% Sales Tax Rate extension expires November 30, 2017 and we will be working with our State and County Legislatures to maintain the extension that was granted on September 1, 2007
- As President Elect of the NYSAC Board, I will also be working on this renewal with the other 52 Counties whose extensions also expire November 30, 2017



New York State Association of Counties

“As President-Elect of the New York State Association of Counties (NYSAC), MaryEllen Odell has been working with county leaders from all over the state to bring our collective concerns to state representatives. Her leadership in Putnam County in these efforts helps to ensure that more local tax dollars can be preserved for local needs, and this 2017 spending plan demonstrates that leadership.”

“As the NYSAC Executive Director I believe that the future is bright for the residents of Putnam County, and I look forward to working with County Executive Odell as we turn the challenges we collectively face into opportunities to make our counties and our communities stronger for all New Yorkers.”

Stephen J. Acquario

Executive Director, NYSAC



2017 Budget Presentation

Office of the County Executive
Putnam County New York

October 6, 2016

MaryEllen Odell

County Executive

Bruce J Walker

Deputy County Executive

Revenue Initiatives - Tourism

Is Tourism Important to Putnam County?

The facts are in!



Revenue Initiatives - Tourism

- Each year NYS commissions Tourism Economics, an Oxford Economics Company, to conduct a report titled “The Economic Impact of Tourism in New York”
 - This report is used by the Governor’s Office and Travel Promotional Agencies across NYS
 - Breaks down the impacts of tourism by region and County and shows the positive impact of tourism on local economies
 - Right here in Putnam County
 - 3.1% Increase in in traveler spending
 - 4.7% Increase in State Taxes generated
 - 3.7% Increase in Local Taxes generated



Revenue Initiatives -

The Fireball Run made a stop right here in Putnam County!

The contestants or as they're called, the Fireballers travel across the United States raising awareness for charities like the Pajama Program of Putnam County and the Child Rescue Network



2017 Budget Presentation

Office of the County Executive
Putnam County New York

October 6, 2016

Bruce J Walker
Deputy County Executive

Revenue Initiative

The Putnam segment of the race was kicked off in Mahopac

Tourism partnered with the Putnam County Chambers of Commerce and the Greater Mahopac-Carmel Chamber of Commerce to organize the weekend's events



2017 Budget Presentation

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October 6, 2016

Ben Odell
Executive
J Walker
Deputy County Executive

Revenue Initiatives - Tourism

Putnam was honored to be selected to participate in this great event

Special Thanks to

- The Paladin Center
- The Town of Carmel
- Town of Carmel Police Department
- Putnam County Highway Department
- Putnam County Sheriffs Department

For their help in making the weekend possible



Revenue Initiatives - Tourism

- A special thank you to all of our sponsors:
 - J. Philip Commercial Group
 - Dynamic Productions/New York Audio Video Design
 - Mahopac Marine
 - Sacred Heart Gifts and Apparel
 - Briante Realty Group, LLC.
- And a thank you to our service providers:
 - Bucci Brothers Deli
 - Bull & Barrel Brewery
 - Cartwright and Daughters Tent & Party Rentals
 - Local Boys Junk Removal
 - Lake Mahopac Graphic Design



Contestants

Gianna Crecco - Villa Barone Hilltop Manor
Sean Dunn - Well Dunn Maintenance & Contracting

MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive



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Revenue Initiatives – Chapter 31

- Introduced by this administration in January of 2013 this program was designed to offset the increasing number of tax lien foreclosures
- The County works with the property owner to prevent tax lien foreclosures
 - After 2 years of unpaid taxes the County will work with the property owner to setup a payment plan
 - If the property owner continues to be in arrears the County is forced to initiate a foreclosure proceeding
 - During the entire process the County continues to guarantee and pay the schools, towns & villages 100% for their portion of the missed taxes

Schools, Towns and Villages receive approximately \$24m annually!



Revenue Initiatives

31

- It is estimated that in New York State 2.1 out of every 1,000 houses is a Zombie house
- Unfortunately Zombie Houses are alive and well in Putnam County



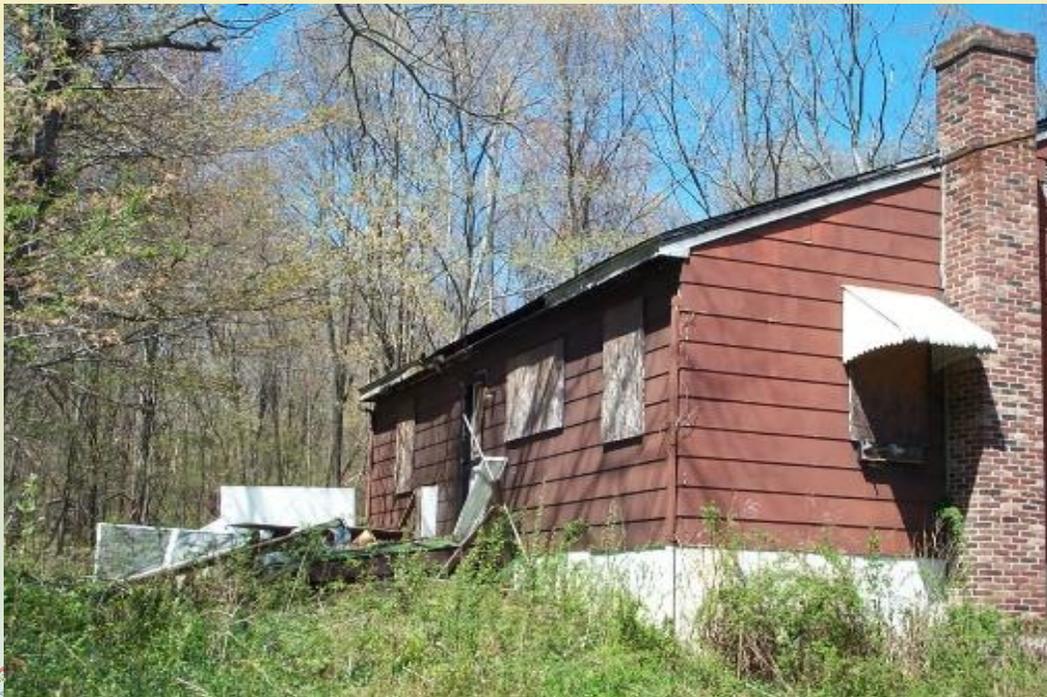
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Putnam County New York

October

Revenue Initiatives – Chapter 31

- This administration has worked hard to get these properties back on the tax rolls while helping to restore property values in neighborhoods with zombie houses



We've gone from this



Revenue Initiatives – Chapter 31

- This administration has worked hard to get these properties back on the tax rolls while helping to restore property values in neighborhoods with zombie houses



To This



Revenue Initiatives – Chapter 31

- This administration has worked hard to get these properties back on the tax rolls while helping to restore property values in neighborhoods with zombie houses



From this



Revenue Initiatives – Chapter 31

- This administration has worked hard to get these properties back on the tax rolls while helping to restore property values in neighborhoods with zombie houses



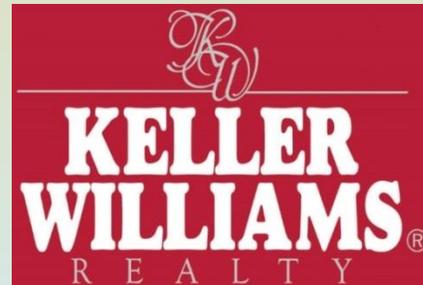
To This



Revenue Initiatives – Chapter 31

- Partnering with local real estate brokers, properties in tax lien foreclosure are sold at **FAIR MARKET VALUE** and placed back on the tax rolls
- Previously, properties were put up for auction and sold at prices far below **FAIR MARKET VALUE**
- To date **\$2.7m** has been returned to the County Tax Rolls due to this program

We would like to thank our partners!



Revenue Initiatives - Grants

- Grants allow the County to expand, enhance or create new programs with minimal impact to the budget
- Applying for a grant provides the opportunity to work with other municipalities, identifying areas of collaboration and efficiencies
- All County departments are focused on reviewing and securing grants on the local, State, Federal and private levels
- Some examples
 - Putnam County Sheriff's Department
 - Planning Department
 - Putnam County Clerk's Office
 - Bureau of Emergency Services



2017 Grant Examples – Applied For and/or Awarded

Amount	Grant	Department	From
\$30,500,000	Consolidated Funding Applications – Lake Carmel Wastewater Treatment Plant (WWTP), Brewster Transit Oriented Development, Southeast Water & Sewer Infrastructure, Mahopac Sewer Extension, Oregon Corners Drinking Water Infrastructure. Projects Total - \$154m	Planning Department	Regional Economic Development Council
\$22,700,000	Putnam County Trailways (All Phases)	Planning Department	Federal & NYS DOT Grants
\$500,000	Carmel Friendship Center Remodel	OSR	NYS Senator Terrence Murphy
\$250,000	Butterfield Senior Center Construction	OSR	NYS Senator Sue Serino
\$250,000	Butterfield Senior Center Construction	OSR	NYS Assemblywoman Sandy Galef
\$206,000	Homeland Security, Sheriff's Storage Building	Sheriff's Department	NYS Homeland Security
\$175,000	Homeland Security, Increase preparedness for large scale events	BES	NYS Homeland Security
\$124,800	Public Safety Answering Point Grant	BES	NYS PSAP Funds
\$100,000	Homeland Security, Multi-Agency ERT Training & Equipment	Sheriff's Department	NYS Homeland Security
\$75,000	HIDTA, Grant for Putnam County Analyst	Sheriff's Department	US Senator Charles Schumer

\$55m

And this is just a small example of the many grants that we apply for and manage every day



Revenue Initiatives – Jail Extradition Board-Ins

- By continuing to board prisoners for other jurisdictions the jail provides a revenue stream to offset our normal operating expenses
- In 2016 the Putnam County Correctional Facility
 - Boarded Federal Inmates – US Marshal Service
 - Boarded Inmates From Dutchess County & New York City
 - Provided Prisoner Transport Services

TOTAL *(To Date)* - **\$351,350**



Revenue Initiatives – Drug Treatment Court

- Judge James Reitz continues to lead our extremely successful **Drug Treatment Court**
- Treatment Court provides a supervised alternative to incarceration that saves the taxpayer money while providing the offender with the tools they need to succeed



**Nothing worth having was
ever achieved without effort**

Theodore Roosevelt



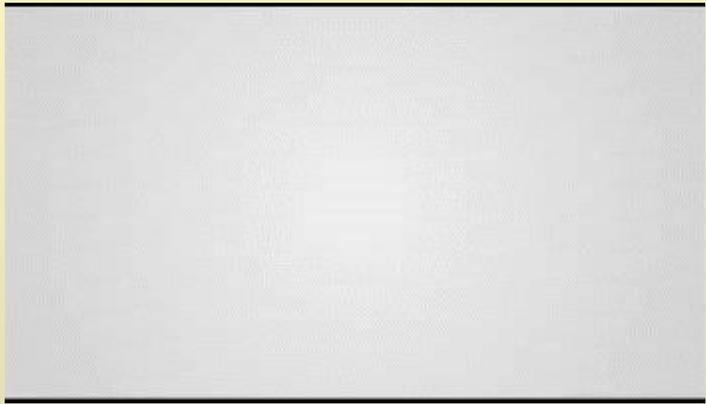


Revenue Initiatives – 9-1-1 Funding

- 9-1-1 costs Putnam County \$1.9m of which 2/3 is funded by the taxpayer
- It is expected that the FCC will soon mandate 9-1-1 centers to be Next Generation Ready which will cost an additional \$22bn in NYS over the next 10 years
- In 2015 NYS collected \$185m in 9-1-1 surcharges but only provided \$77m back to the centers ***and those were in the form of grants***
- It's time for NYS to stop diverting 9-1-1 funds to help balance the State budget

I think John Oliver sums it up best





Countywide Radio System

- Keeping our first responders connected is a priority
 - Sheriff's Office, Local PD's, Volunteer Fire Departments & Volunteer Ambulance Corps



Advanced Life Support

- In 2016 Putnam County 9-1-1 dispatched 7,542 EMS responses, most of which required an ALS dispatch in addition to the Volunteer Fire / EMS agency
- The Bureau of Emergency Services has negotiated a new contract with EMStar



2017 Budget

*We've talked about our
EXPENSES, most which are
MANDATED. We've talked about
our **REVENUES**.*



2017 Budget

So What Is The Fiscal Impact To Our Taxpayers?

***The average homeowner
assessed at \$261,352 will pay
an increase of \$10 or an
average of \$1,018 in County
property tax in 2017***



2017 Budget

So What Is The Fiscal Impact To Our Taxpayers?



**Satisfaction lies in the
effort, not in the
attainment, full effort is full
victory**

Mahatma Gandhi



Sheriff - Enhanced Policing and Homeland Security Initiatives

- Enhanced Narcotics Enforcement in partnership with the DEA, Federal and State Agency Partners



Sheriff - Enhanced Policing and Homeland Security Initiatives

- Enhanced Support of Local Police Departments
 - Patrolling a sector in the Town of Carmel in addition to providing 24 X 7 X 365 general support
 - Marine Patrols for Lake Mahopac
 - Working closely with the New York State Police to provide enhanced trooper presence and support throughout Putnam County



Sheriff - Enhanced Policing and Homeland Security Initiatives

- Enhanced Support of Local Police Departments
 - Partnership with Western Connecticut Law Enforcement in communication, coordination and sharing information on the **War on Drugs** and Homeland Security issues
 - Participation in **Operation Safeguard** to fight the **WAR ON TERROR**
 - Enhanced participation in the **Joint Terrorism Task Force (JTTF)** and increased cooperation with the FBI, State and Federal partners



Sheriff - Enhanced Policing and Homeland Security Initiatives

- Enhanced Support of Local Police Departments
 - Stepped up Bike Patrols on the County's beautiful and pristine bike paths
 - Providing more K-9 support to our local police agency partners
 - Stepped up commercial vehicle enforcement to keep our residents safe and protect our infrastructure

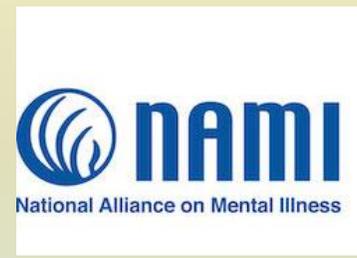
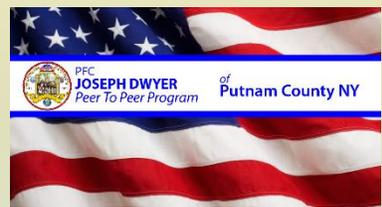


Sheriff - Enhanced Policing and Homeland Security Initiatives

- Increased emphasis on Crisis Intervention Training (CIT)
 - Putnam County's Sheriff's Department and Social Services partnered to provide enhanced crisis intervention training to many of our stake holders who deal with mental health issues



everyday
Partnering with



PUTNAM COUNTY SHERIFF



October 6, 2016

Deputy County Executive



We believe that the 2017 Budget put forth by this administration is a fair balance between our fiscal & social responsibilities





We look forward to working with the Legislature in its budget deliberation process to stay at the

Tax  **Cap**



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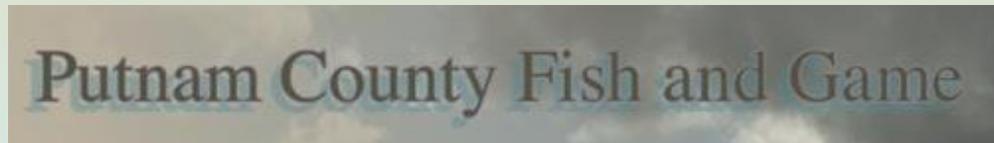
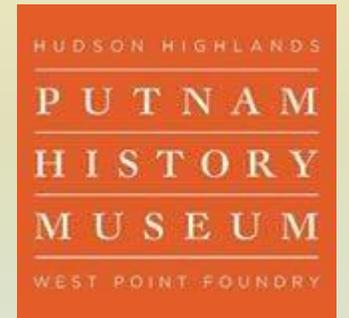
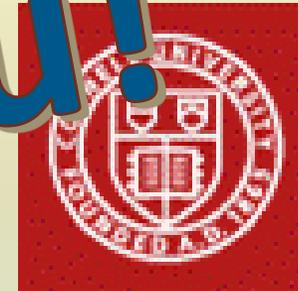
October 6, 2016

MaryEllen Odell
County Executive
Bruce J Walker
Deputy County Executive

I want to thank the Outside Agencies who provide such a valuable service to our community



Thank You!



I also want to thank the Department Heads and County employees who helped develop and implement the 2017 County Budget



And a special thank you to all our local businesses and Not-For-Profits for participating in tonight's Marketplace

Thank you to everyone for attending tonight, and most importantly, I want to thank the People of Putnam County who we have the privilege to serve everyday

